



Hardball for Women: Winning at the Game of Business: Third Edition

Pat Heim, Tammy Hughes, Susan K. Golant

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The bestselling guide fully updated for the post-*Lean In* era

For nearly two decades, *Hardball for Women* has shown women how to get ahead in the business world. Whether the arena is a law firm, a medical group, a tech company, or any other work environment, *Hardball for Women* decodes male business culture and shows women how to break patterns of behavior that put them at a disadvantage. It explains how to get results when you “lean in” without being thrown off balance. Illustrated with real-life examples *Hardball for Women* teaches women how to:

- Successfully navigate middle management to become a leader in your field
- Be assertive without being obnoxious
- Display confidence
- Engage in smart self-promotion
- Lead both men and women—and recognize the differences between them
- Use “power talk” language to your advantage



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